



# New Buyer Onboarding

— A guide to help you  
as a new Pool Route owner



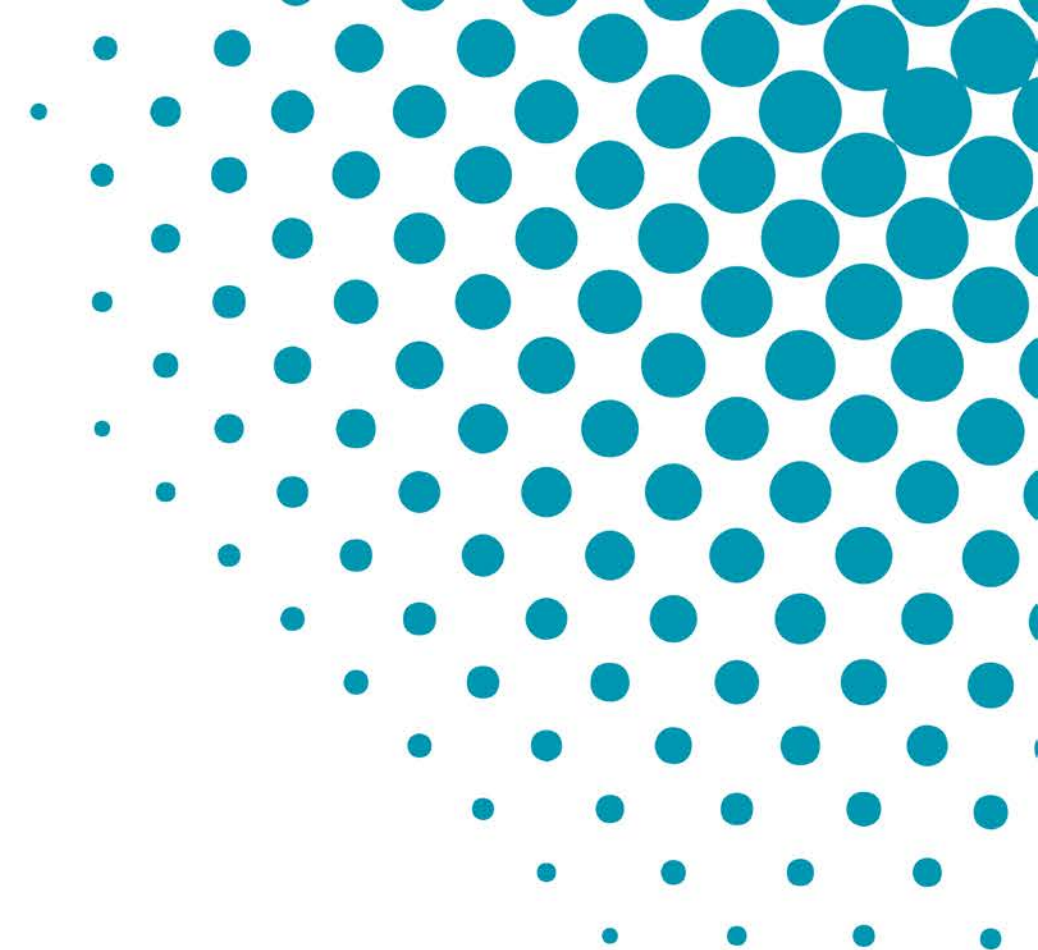


# Congratulations!

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We hope this message finds you well.

As the leading expert in the pool route industry, Sealey Business Brokers is committed to providing you with the necessary information and resources to establish and run a successful pool-cleaning business. For the following pages, we have outlined the crucial steps you need to follow for a smooth transition into this exciting venture!





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# Due Diligence Period and Customer Payment History

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During the due diligence period outlined in your contract, we recommend reviewing the customer payment history. Additionally, if there are any employees, review the payroll report.



# Establishing the Business Entity

To ensure legal compliance, you must establish your business entity. For a Doing Business As (DBA) registration, please consult your county regulations. For LLC formation, please visit the respective websites of your state's secretary of state. Below are the links for Texas, Florida, and California:

- For information on Texas LLC formation, visit [Texas LLC Formation](#)
- For information on Florida LLC formation, visit [Florida LLC Formation](#)
- For information on California LLC formation, visit [California LLC Formation](#)





# Obtaining an EIN

Once your business entity is approved, you will need to obtain an EIN or Employer Identification Number. This unique identification number can be acquired by visiting the IRS website: [Employer ID Numbers](#)

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# Setting up Bank Accounts

It is essential to establish bank accounts under your business name to ensure seamless financial operations.



# Accessing Wholesale Accounts for Chemicals and Supplies

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To maximize cost savings, we recommend setting up a wholesale account for chemicals and supplies. Some reputable wholesalers include SCP Distributors and LPM Commercial Services. If these companies are not available in your area, please consult your seller for information on their preferred wholesaler.





# Equipment and Supplies

Here is a generic list of supplies you will need. However, we advise confirming with your seller to ensure it is an all-inclusive list tailored to your specific needs:

- Good commercial pole
- Commercial-grade net
- Brush
- Vacuum (Hammerhead or Power Vacuum)
- Battery (and charger) to power the vacuum Please ensure you have these items ready before starting your training.





# Depositing the Initial Payment

After signing the contract, you have three days to wire the deposit to the bank account specified in the contract.

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## Quick Start Program

Upon successful deposit, and for a limited time only, we will provide you with a complimentary copy of our Quick Start Program. Expect to receive it via email for your convenience.



# Final Funds and Closing

The remaining funds must be wired to the designated bank account one day before the final closing day, as stated in the contract. Please refer to the contract for the specific bank details.

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## Document Delivery

On the closing day, we will promptly send you all the necessary documents via email to ensure a smooth transition. Included in the documents will be the list of customers that you will use to set up your billing the following month.





# Training and Route Familiarization

Your training with the seller will commence after the closing date. During the week, the seller will guide you through the pool cleaning route, providing practical demonstrations of the process.

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## Repairs and Subcontracting

Throughout the 30-day training period, if any repairs are required, the seller will either demonstrate how to address them or provide information on subcontractors who can assist you.



## 90-Day Guarantee

For your peace of mind, we offer a 90-day guarantee. If you encounter any loss accounts through no fault of your own, such as a home that is sold and the new homeowner discontinues the service, the seller will either refund or replace the account that was lost after the 90-day period.





**We look forward  
to your success!**

Questions?

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